



The IC-DISC

CONTACT

Thomas Clarke
617.773.9944
tc@csr.com

CAN YOUR COMPANY SAVE TAX DOLLARS WITH AN IC-DISC?

- ◆ Do you export U.S. produced goods?
- ◆ Do distributors export your U.S. produced goods?
- ◆ Are you a software developer that sells abroad?

*If you answered yes to **any** of these questions, you should be enjoying sustainable tax savings on export sales!*

BENEFITS OF AN IC-DISC

- ◆ Significant reduction in current and future taxes
- ◆ Competitive advantage against competition
- ◆ Increase in cash flow

WHAT IS AN IC-DISC?

An overlooked tax break that could be your big break. By forming an IC-DISC, your company may realize substantial tax savings on export-sales income.

An IC-DISC is a tax-exempt, domestic “paper” corporation set up to receive commissions on your company’s export sales. It must have its own bank account, keep separate accounting records and file U.S. tax returns. But it need not have an office, employees or tangible assets, nor is it required to perform any services.

An IC-DISC reduces your tax liability by converting a portion of your export income, which is taxable at ordinary income rates as high as 40.5%, into qualified dividends generally taxed at 23.8%.



IC-DISC REQUIREMENTS

- ◆ Private Company
- ◆ U.S. Taxpayer
- ◆ Must be profitable
- ◆ Qualified Exports:
 - ◇ Manufactured, Produced, Grown or Extracted Predominantly in the U.S.
 - ◇ Engineering, Architecture, and Management Services
 - ◇ Software
- ◆ Distributors and Third Parties Qualify as Long as Ownership is Taken

CSR TURNKEY SOLUTION

- ◆ Customers and operations are not affected
- ◆ IC-DISC Analysis & Consulting
- ◆ Highly experience engagement teams who work both on and off-site
- ◆ Incorporation & Agreements
- ◆ Ongoing Consulting and Advisory Services
- ◆ Year-End Planning Analysis and Tax-Benefit Maximization Analysis
- ◆ Efficient process produces accurate, timely results for inclusion in tax return filing
- ◆ IC-DISC Tax Return and Forms